



**Palm Beach County Public Schools
Business Intelligence Price Proposal**

April 12, 2007

Palm Beach County Public Schools Business Intelligence for \$347,666.67

Enterprise ReportNet/PowerPlay/Cognos 8 Business Analyst Consumer License
(unlimited number of CPU's and users)
(10) Cognos 8 BI administrator Upgrade
(30) Cognos 8 BI Professional
(12) Cognos 8 BI Administrator

****Offer Expires May 25, 2007****

Cognos 8 BI Business Analyst

This role is aimed at business users who need to view scheduled reports, run reports interactively, and need to perform interactive analysis, it provides rights to:

- Use of all of the rights defined for the Cognos 8 BI Consumer role
- Use the Cognos 8 BI Analysis Studio module and functionality
- Cognos 8 BI

From: Bader, Deb [mailto:Deb.Bader@COGNOS.com]

Sent: Wednesday, April 11, 2007 11:19 AM

To: Dawn Pumphrey

Cc: Dave Mangatal; Wertheim, Steve; Kim, Gary; Nyvall, Nathan; Baley, Debbie

Subject: RE: School Board of Palm Beach County Services Rate Agreement

Importance: High



Palm Beach County Public Schools

FY07 Cognos North America Services Pricing

SLHE						
Volume Tier	Tier 1	Tier 2	Tier 3	Tier 4	Tier 5	Tier 6
Minimum # of Hours	1	100	250	500	750	1,000
Minimum \$ Commitment*	\$ 256	\$ 22,800	\$ 51,000	\$ 96,500	\$ 137,250	\$ 173,000
Disc %		10.83%	20.00%	24.58%	28.33%	32.08%
BI Standard Consulting	\$ 256	\$ 228	\$ 204	\$ 193	\$ 183	\$ 173
BI Senior	\$ 288	\$ 257	\$ 230	\$ 217	\$ 206	\$ 195
OF Standard Consulting	\$ 288	\$ 257	\$ 230	\$ 217	\$ 206	\$ 195
OF Senior	\$ 320	\$ 285	\$ 255	\$ 241	\$ 229	\$ 216
Client / Project Manager	\$ 320	\$ 285	\$ 255	\$ 241	\$ 229	\$ 216
Application / Technical Architecture	\$ 384	\$ 342	\$ 306	\$ 290	\$ 275	\$ 260
Client Partner / Director	\$ 384	\$ 342	\$ 306	\$ 290	\$ 275	\$ 260
Practice Domain / Area Leader	\$ 384	\$ 342	\$ 306	\$ 290	\$ 275	\$ 260

FY08 Cognos North America Education Pricing

PUBLIC EDUCATION DAILY RATE		ONSITE DAILY RATE - LIST		
	List		Up to 12	+1
Analysis & Reporting	\$ 600	Analysis & Reporting	\$ 4,800	\$ 600
Development & Administration	\$ 700	Development & Administration	\$ 5,600	\$ 700
FastTrack	\$ 800	FastTrack	\$ 6,400	\$ 800